



# 2019 ANNUAL REPORT

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Treasurer's Report

# PRESIDENT

2019, I still can't believe it's nearly over and I think back to what has been achieved not only within the KBCCI's activities but our city as a whole.

I think the word of the year has been liveability, and what we can do to improve this in our region to not only attract people to our wonderful city but to also retain all these great people that have chosen the Goldfields to be their home.

A lot of our thinking within the KBCCI has been around this topic for obvious reasons, if we improve the liveability it's going to impact positively for our members whether it's assisting them with labour requirements or there being a greater demand for their goods & services.

In my first year as President I have had my fair share of calls from members, mostly giving great feedback but of course there is always constructive feedback which I encourage. I can guarantee for every decision that's made we ask ourselves, how will this benefit our members? One area we have put a lot more effort into is retail, we really felt that this particular industry needed greater local support and through some great initiatives such as the Kal Dollar\$ Gift Vouchers there has been more people buying local.

I have really enjoyed seeing our CEO Simone de Been out and about talking to our members at their workplace and when I walked down Hannan Street with Simone and the State Shadow Minister for Small Business, I got a first hand view of some of the issues our members are facing which we took back to attempt to come up with solutions.

We are still working on a potential capacity register which has had recent support from local mining companies to get happening we are just working on the logistics of it all. In a nut shell we are hoping if it comes online it will assist larger companies using local providers for goods and services. Peter Rampellini from the GEDC has been very active in the local content area which we all want to see improved and the KBCCI will continue to work hard in this area.

One thing I'm really happy with regarding our Management Committee, is the diversity of the industries they represent giving us great insight into the struggles they may be coming across. They are a dedicated bunch of people.

The Goldfields over the past twelve months has had it's issues in several industries: retail, health, education and real estate. I could probably go on and one thing we as a committee decided twelve months ago, is that we no longer want to just be known for our events. Whilst important and run exceptionally well, we want to have more of an impact regarding important issues

our community faces.

We want to lobby more, work more closely with our local partners and stakeholders and also take advantage of relationships we may have, whether it be at local or state government level, to throw some weight behind coming up with solutions that are going to drive our region forward.

Labour shortages is another talking point that I'm asked about every time I go anywhere. Whilst it's still early days and hasn't seen it's full potential as yet, the KBCCI jumped on board and supported the application for the Designated Area Migration Agreement (DAMA) with not only research & information but financially as we believed this could play a part in helping our members that are going through tough times not being able to fill critical roles within their business.

Healthcare, another important issue that we as a community cannot accept anything less than the absolute best care & facilities. We lose people to the city quite often due to them wanting to be closer to top line care in metro hospitals. We have several brilliant board members that provide us very good information and the KBCCI has been and will continue to contribute in this area. I am happy to hear that we are seeing an improvement in this area

Education - the information we are receiving are showing a decline in enrolments, obviously this is a real concern. In saying that there is obviously a lot of work being done to rectify this not only within our primary & secondary schools but obviously the enrolments at the Kalgoorlie Campus of Western Australian School of Mines.

Real estate, well if you ask me it's a great time to buy a house in Kal, a shortage in rentals available I do believe does impact the city with trying to attract families to the area to take up suitable housing. In saying that we are getting positive stats that quite a few of the home sales and new tenants for rentals are coming from outside of the Goldfields. It's been great to see some of the long standing vacant commercial properties being snapped up especially the local companies that are outgrowing their existing properties and needing to expand, love seeing that. It's not in the numbers we need, but in my own business I see every week people relocating to Kalgoorlie Boulder and taking up well paid jobs in the mining industry so I don't believe for one second that people are "scared" to move to the city. I just believe we have a branding problem.

One area of the KBCCI I have seen huge improvement in is our other services we provide to our members in Business Local. Sharni has been relentless in these areas, she really does care about her clients and the

feedback I have received is that our business local services are heads and shoulders above anywhere else in the state, and that comes from very reputable people a lot who are government officials that come here from Perth that are involved with all business local in WA.

Our Working Together program has continued to be well received by the business community with a number of businesses offering employment and work placements to young Aboriginal people. The Meet and Greets held throughout the year have proven to be extremely positive for both the businesses and the job seekers, highlighting possible career pathway and opening up opportunities.

Regarding the financials, obviously we made a big decision to go in and make the improvements to 226 Hannan Street that were essential for it to be tenanted. Obviously in an ideal world this would not be done at once causing a huge outlay in capital however the renovations required could not be done whilst a tenant was in the property and we are close to hopefully securing a tenant.

We have seen a huge improvement in our outstanding debtors and we are working on some ideas regarding payment of memberships to make this a much more streamlined process and to eliminate a lot of manual and time consuming administration costs. We as a committee are aware that other revenue streams need to be discovered and we are working hard on trying to deliver this as soon as we can.

Politics, this year we saw a big upset in the Federal election, the KBCCI once again held our "Meet the Candidates" luncheon with Rick Wilson remaining our Federal MP. John Bowler successfully won another four year term as our Mayor.

Lastly, I won't go on too much as this report will go forever and there are too many to mention but our events have been fantastic again this year. The support we have received through sponsorship has been just brilliant and we really appreciate the support of the entire community getting behind our events. I'd also like to thank & congratulate Melanie, Sharni, Tia, Erin & Sharon who do an absolute ton of work behind the scenes to make these events a success.

One event I really look forward to is the What's Down the Track Forum which is nearly here. This year especially I'm really excited to see what our presenters have in store for us.

One thing I can hand on heart say is that I really believe that the Goldfields have so many great people that are working their guts out every day to make things better for us all, not necessarily people in elected roles but volunteers and I know we are going to come out on top because we won't accept anything less as a region.

2020? Well at this stage I'm not 100% sure I'll be elected as President, but I am putting my hand up again. This city gave me everything and I intend on doing everything I can to give something back to it and our members.

I've learnt a lot the last 12 months, as I said earlier working with this board is quite rewarding and the knowledge that lies within it is impressive. I've really enjoyed working with Simone and I think she's done a fantastic job so far and I look forward to seeing some of the initiatives coming to fruition.

Thank you everyone and I wish you all a prosperous 2020.

**KYRAN O'DONNELL JNR**

*President*



# CHIEF EXECUTIVE OFFICER

Twice a year the KBCCI attend the Regional Chambers of Commerce and Industry Forum in Perth. Here we have the opportunity to hearing from and talking to politicians at Parliament House about regional issues.

We are the voice of the business community and advocate for our members on issues such as cost of flights, labour shortage, payroll tax, health services decline and FIFO.

The KBCCI has partnered with the City of Kalgoorlie, Shire of Coolgardie, Leonora and Menzies, Chamber of Minerals and Energy and Regional Development Australia on establishing a Designated Areas Migration Agreement for the Goldfields (DAMA). The DAMA is a program aimed at attracting skilled migrant workers to the Goldfields region and allows employers to sponsor skilled overseas workers in areas that are experiencing skills and labour shortages in certain industries. The DAMA covers 72 occupations. On 21 March the DAMA was approved and the City has received over 300 queries, with applications now coming through for approval.

Following consultations and conversations with our members and key stakeholders, the KBCCI Management Committee conducted a strategic planning session in February to develop the FY20 strategic plan top three priorities. With the strategic pillars revised the KBCCI is now well placed to face its challenges for the future and achieve our vision and mission.

In March 2019, the KBCCI hosted the Nationals Breakfast with ten members from the National Party present. The breakfast was well attended with discussions taking place around child care shortage, land restraints, decline in health care, FIFO, cost of airfares, tax relief for business and people living in regional areas.

I, along with a number of Committee members attended the Regional Airfares Workshop in March 2019. Discussions took place around subsidized airfares, compassionate fares, bulk buying tickets, capping the price of airfares, residential fares. I am pleased to say a number of these initiatives have been implemented, such as capping the price of airfares, however there is still more work to be done in this area.

The KBCCI hosted the Federal Budget Breakfast with Rick Wilson MP in April 2019. Members received an update on the budget and what it meant for the Goldfields. We heard about the budget returning to surplus, lowering taxes for worker and small businesses, increasing the asset write off threshold to \$30,000 and more. There was also an opportunity for questions from the floor.

Meet the Candidates lunch for the Federal Government

election took place in May 2019 with 50 people attending. Our members heard from all candidates who attended with a 10 minute presentation followed by questions from the floor. We were also fortunate to have Chris Rodwell, CEO of Chamber of Commerce and Industry WA was also in attendance.

In May 2019, we had the privilege of hosting the Governor of WA, Honourable Kim Beazley AC, for a business lunch. The KBCCI Committee and a cross section of our members had the opportunity to hear from the Governor, we also had the opportunity to brief the Governor on Employment and Recruitment, Banking, Real Estate and the Mining sector.

The KBCCI made a submission to the Productivity Commission on Remote Area Tax Concessions and Payments in April 2019. The report was collated on behalf of our members with information from the Goldfields Lifestyle Survey conducted in March 2019 and the many conversations held with our members.

We are thrilled to have welcomed 104 new members in the last financial year, from a wide range of industries increasing our membership to 524 as of June 2019. We sincerely thank our members for their continued support and look forward to advocating on your behalf, delivering more services, benefits and value in the coming year. As always, we welcome our members' feedback which helps shape our activities and is critical to ensure we are delivering services our members want and need.

Business After Hours continue to go from strength to strength and growing all the time, numbers are consistently over 100 people in attendance. Business After Hours is the perfect way to promote and help your business grow. I hear after every function the valuable connections businesses are making and new clients this platform enables. The business connections and atmosphere at these events is exceptional.

The 2018 Business Report launched at What's Down the Track Forum in November 2018. The report is put together from the many conversations Committee members and I have had with members. It was a very positive report with business in the Goldfields definitely picking up, especially in the mining services industry.

Kal Dollar\$ Gift Vouchers were launched in February 2019. These are vouchers that can only be spent in local participating businesses. This has been a fantastic initiative with over 70 businesses participating, keeping the money in Kalgoorlie-Boulder. Business and residents can purchase these vouchers from the KBCCI for staff rewards, birthdays, Christmas presents, weddings, anniversaries, leaving gifts and so much more.

Service Star Awards were launched in January 2019 to encourage excellence in customer service. We have had many worthy winners who have been acknowledged for their excellent customer service, also featuring in the Kalgoorlie Miner.

In July 2018 the KBCCI were successful in securing the State business advisers service, Goldfields Business Local for a further three years with a three year option. Goldfields Business Local has gone from strength to strength in the last 12 months, averaging over 50 client's face-to-face, three workshops and three digital clients per month.

The small business sector is going very strong. The most common industry that we have been assisting is retail and hospitality, closely followed by the trades/mining service sector. We have seen six new retailers open, two of which have adopted a collaboration model to share costs and hours working in the store. Our trades clients have all been gaining contracts within the mining sector easily and quickly. Payment terms have been reasonable and State Government have been offering a lot of support and guidance with procurement. The next 12 months look very promising, strong and sustainable for small business in Kalgoorlie-Boulder. Goldfields Business Local has also been providing business support and advice to Leonora, Laverton, Wiluna, Leinster, Coolgardie and Kambalda.

The Working Together Program contact has been extended to June 2020. The program focuses on providing information, support and advice to owners and operators in the Goldfields Region to attract, recruit and retain young Aboriginal employees has entered its fourth year. Meet and Greet and Cultural Workshops throughout the year are proving most effective when establishing the objectives of the program and for building awareness and relationships. Job readiness training seems to be the way forward with assisting young job seekers to gain, keep and excel in their employment.

The KBCCI also facilitate a number of events that benefit our members and the wider community. July 2018 saw the Women's Leadership Forum with an amazing line up of speakers and sellout crowd. We were fortunate to hear from Dr Fiona Wood (Burns Surgeon and Researcher, Director of Burns Service of WA), Judith Fordham (Leading WA Criminal Lawyer/Barrister), Ingrid Cumming (a Whadjuk Noongar woman from Fremantle and Indigenous Business of the Year) and Michelle Cowan (2013 AFWL Footballer of the Year) a clear crowd favorite. Brilliant speakers and it was an honor to be in a room filled with so many amazing Goldfields women.

An exceptional line up of talent at the Goldfields Business Awards in August 2018. It was fantastic to be

in a room with businesses celebrating their success and the success of their employees. There were 290 people in attendance who enjoyed the night immensely, with Regal Engineering and Lineboring taking out Business of Year for 2018.

Lorna Mitchell Spring Festival was held in October 2018, unfortunately the weather was far from desirable. Although the sun was not shining, Miguel Maestre, celebrity chef from the Living Room, brought some sunshine to the day, with his cheeky grin, amazing sense of humor and delicious cooking demonstrations. Miguel was a huge hit with the crowd and there was over 6,000 through the gates and over \$3,000 raised for the RFDS.

What's Down the Track Forum took place in November 2018 with 250 people attending, an increase of 50 attendees from 2017. The #tradeloKalwa Campaign and the 2018 Goldfields Business Report was launched. A great event with leaders of the business community providing in site into the next 12 months. A very positive forum.

The KBCCI also assist a number of organisations with their events throughout the year. St Barbara's Festival took place in December 2018 and once again was a hugely successful event with approx. 15,000 people turning up to enjoy the festivities. The earlier start time of 11am seemed to work well for all with many patrons taking the opportunity to have lunch with family after the parade. The Miners Memorial also taking place on Thursday night which is always a well attended event.

The #shoploKalwa campaign ran in November and December 2018 in the lead up to Christmas with a number of social media posts to encourage residents to shop local over the festive season and activation activities put on by the City. Feedback from retailers on the campaign has been very positive.

Explore the Goldfields Community Expo was held in February 2019, with 75 Stalls holders attending. From all reports, attendance numbers were up and there was plenty of engagement with stall holders on the day. It is fantastic to see so many clubs, sporting organisations, charities and not for profits coming together in one location to showcase their group.

The KBCCI continues to collaborate and work in partnership with the City of Kalgoorlie-Boulder (CKB), Regional Development Australia (RDA), Chamber of Minerals and Energy (CME) and Goldfields-Esperance Development Commission (GEDC) on all issues facing the Goldfields. There are a number of sub committees that the KBCCI have representation on including the Growing Kalgoorlie Boulder Partnership Group.

In March 2019, the KAL Jobs Expo took place in Perth, with just under 1,000 jobs seekers through the door. The event showcased not only jobs available in the

Goldfields but also the great liveability we on offer.

The Small Business Showcase took place in May 2019. It was a huge success with 30 small and home based business attending to show off their products and services to more than 140 members. The KBCCI welcomed eight new members from the event and hope to be able to assist these businesses grow and prosper.

The KBCCI also took on the role of event managers for the CME Underground Mines Rescue competition which was a hugely successful event and a huge amount of work. Something very different to be involved in and very rewarding. Some excellent skills shown off over the three day event.

We also have the pleasure of being involved with the Variety and assist them with a number of events throughout the year such as the Variety Golf Day and Race Day. It is a privilege to be involved with such an amazing organisation that gives back so much to the Goldfields community.

It has been a fantastic year with the KBCCI going from strength to strength. Lastly, I would like to thank all the staff who have worked tirelessly throughout the last twelve months and thank all our sponsors who support our events. Without your sponsorship we couldn't make our events bigger and better every year.

**SIMONE DE BEEN**

*Chief Executive Officer*

## CITY AND REGIONAL DEVELOPMENT

The City and Regional Development Sub Committee has continued to meet monthly during the past year, with many interesting and sometimes entertaining conversations being held.

The Committee provides a forum for members to become involved in important discussions and provide input to issues that matter to business in the Goldfields. There have been many highlights over the past 12 months, with the most notable being:

- The strong ongoing working relationship between the KBCCI with the City of Kalgoorlie-Boulder (CKB) and the ongoing support of by the CKB of the Small Business Friendly Charter.
- The attendance at several committee meetings by the local MLA, which provides the committee members with direct contact to the Shadow Cabinet in State Parliament.
- The input and guidance provided to the KBCCI initiatives such as KAL Jobs Expo and the What's Down the Track Forum.
- Input into important regional issues such as the inquiry into Regional Airfares, seven day trading and the submission to the Productivity Commission Remote Area Tax Concessions and Payments.

- Regular updates provided by Regional Development Australia Goldfields Esperance, Goldfields-Esperance Development Commission and the City of Kalgoorlie-Boulder in relation to their ongoing activities.
- A number of local business sector, real estate and finance updates provided during the year by several of our Committee members.
- Input into the topics discussed by the KBCCI at the Regional Chambers of Commerce forum with the Ministers at Parliament House.

I would like to take this opportunity to thank the various Committee members that regularly give their time to attend the monthly meetings. The input you provide and your willingness to be involved continues to make a significant difference to the KBCCI and the Goldfields. I look forward to continuing to work with you all over the coming year.

### **GARRY SYMONDS**

*Chairperson*

*City and Regional Development Sub Committee*

## TRAINING AND EDUCATION DIRECTIONS

Throughout the last year the KBCCI has amalgamated the role of the Training and Education Directions Sub Committee with that of the Growing the Knowledge Economy Sub Committee of the City of Kalgoorlie-Boulder Growth Plan.

It seemed a logical step to take as the same personnel were involved with both groups. Like all committees we enjoyed some success and some poorer moments.

On the bright side, the launch of the hard and soft copy of the publication by the City of Kalgoorlie-Boulder of a pair of booklets highlighting the excellent choices available in primary, secondary and tertiary education in Kalgoorlie-Boulder will be a very useful recruiting tool for businesses looking to recruit new staff to the Goldfields. The booklets show that parents can enrol their children with confidence in any of the educational institutions in Kalgoorlie-Boulder. They also show the breadth of choice available at all levels.

The Committee spent a lot of time trying to get a hard rock processing plant built in the city to be used for training purposes and to be a research facility.

Unfortunately, for a myriad of reasons beyond our control it wasn't possible to get this project over the line at this time. However, it is still available as a concept and perhaps in more enlightened times it will be built.

All Committee members have been very supportive throughout the year and the KBCCI is very grateful for their support and the time they give so willingly. Next year, we will revert to our time honoured format and membership of the past 20 odd years.

On behalf of the KBCCI I thank everyone who participated in and supported this sub committee this year and wish everyone the very best for the festive season and for the new year.

### **BILL MCKENZIE**

*Chairperson*

*Training and Education Directions Sub Committee*



# BUSINESS EVENTS AND NETWORKING

In February we welcomed Melanie Woods to the role of Marketing and Event Co-Ordinator and she hit the ground running!

## **July 2018 Variety Race Day**

Kicking off the financial year, the KBCCI again assisted with the planning and facilitation of the Annual Variety Race Day which allows businesses to sponsor races and donate funds for a very worthy charity. Over 150 attendees enjoyed the activities during the day with the Australian Pizza Throwing Championships, raffles and calcuttas, the popular highlight.

## **July 2018 The Third Women's Leadership Forum**

The KBCCI Women's Leadership Forum is a celebration of women and provides strategies for career development and is designed for anyone who wants to build a successful career with a happy work-life balance. The event shines a light on the important strategic position women play in the region's economy and will act as a conduit for higher representation of female leadership across our community. With an amazing line up of speakers including former Australian of the Year, Dr Fiona Wood and Michelle Cowan, Australia's first female WAFL Assistant Coach, 308 attendees enjoyed a full day of inspiration and insights sure to be taken into their personal and work lives.

## **August 2018 Goldfields Business Awards**

August saw a touch of glitz and glamour at the 2018 Goldfields Business Awards and what a night it was for the 275 attendees. The night recognised and rewarded excellence in business and acknowledged the 22 businesses and their employees who play a crucial role in the Goldfields. Winners should be exceptionally happy as the nominees were very competitive again making the judging process extremely hard. It was so rewarding for all to see so many proud employers in the crowd supporting their nominated staff – with 12 employees nominated in total, the figure is sure to increase in 2019. A special congratulation to Regal Engineering and Lineboring for taking out the 2018 Goldfields Business of the Year!

## **October 2018 Lorna Mitchell Spring Festival**

The weather was definitely a challenge and eventually we closed the event around 1.30 pm due to the persistent rain. However, we still had a good turnout with over 6000 through the gates and the RFDS raised \$3,191.95. The highlight of the day was celebrity chef Miguel Maestre from the Living Room who spent his time entertaining the crowd both during and between cooking demonstrations throughout the day.

## **October 2018 CME 2018 Underground Mine Emergency Response Competition (and Presentation night).**

For the first time, the KBCCI was contracted to organise the three day event which included the induction, competition and presentation night. It was great to see 285 attendees from 10 competing teams showcasing their emergency response skills.

## **November 2018 What's Down the Track Forum**

The 2018 What's Down the Track Forum's Primary objective was to bring together exciting insights and forecasts for the upcoming twelve months on the investment opportunities, liveability, mining and resource sector, health, education, tourism, aboriginal employment and new and emerging industries. Over 250 delegates were able to gather to network and hear from 16 speakers covering a broad range of topics relevant to our region.

## **December 2018 St Barbara's Festival**

The Topdrill Saint Barbara's Festival had fantastic weather and a record crowd with over 15,000 spectators watching 62 floats making their way down Hannan Street. The new start time of 11am was well received by the community, balconies and the streets were alive and buzzing. The Miners Memorial took place on Thursday 29 November and was a well-attended event as usual.

## **February 2019 Explore the Goldfields Community Expo**

The Explore the Goldfields Community Expo held at the start of the year allows community groups and organisations an opportunity to promote their activities and services. This year's expo had 75 booth holders attending and the great weather assisted with attracting a bumper crowd. One sporting organisation reported picking up 16 new members!

## **March 2019 Annual Corporate Charity Golf Day**

The KBCCI assist with the planning and facilitation of the annual Corporate Charity Golf Day with Variety Children Charity being the recipient of all proceeds from the day. 120 golfers between 30 teams enjoyed a full day of golf, networking and fun all for a great cause.

## **March 2019 KAL Jobs Expo, Perth**

For the second year this was again held in Perth to address the labour shortage crisis the Goldfields region to help match employers with qualified, motivated job seekers. This year advertising was focused on trades and it was fantastic to see 950 through the doors and able to meet with 23 different companies. It was great

to hear on the day that three people secured positions on the spot and were on their way to the Goldfields!

### **May 2019 Small Business Showcase**

The KBCCI also hosted the Small Business Showcase, an event for our micro businesses and Goldfields Business Local clients to showcase their business to our members. The event was a huge success and we look forward to hosting another showcase next year.

### **May 2019 Luncheons**

The KBCCI hosted the Governor of WA, Hon Kim Beazley AC, visit which was well received by all who attended. KBCCI also hosted the Federal Budget Breakfast with Rick Wilson MP and the Meet the Candidate Luncheon, all sell out events. We were lucky enough to also have the CEO of CCIWA Chris Rodwell in attendance. Events like these allow our members to be informed and have the opportunity for their questions to be answered face to face.

## **RETAIL**

This year, the Retail Sub Committee meetings commenced at a new time of 8am. The new time was met positively by retailers as it allowed them to attend for the whole meeting prior to opening their stores. As always, meeting attendees always have lots of enthusiasm and energy, however new faces bringing new ideas would be advantageous.

Over the course of the year, topics have ranged from #shoploKalwa initiatives, loyalty programs, small business workshops, local procurement, grants, antisocial behaviour, empty shopfronts, seven-day trading, missed appointments, CBD Revitalisation and the Coles Development.

In December, the extended trading hours for the Christmas season again brought the shoppers out and it was great to see the number of businesses decorating their windows for the KBCCI Christmas Window Competition. The St Barbara's Day parade also had a great effect on Hannan Street's cafes and restaurants with many people enjoying the earlier start time of 11am and staying on for lunch and a drink or two.

Seven day trading was introduced in March 2019 and has received mixed response from the smaller retailers, the cost of wages on a Sunday considered prohibitive to justify the cost of opening. In contrast, some of the larger retailers have reported that they have employed more junior staff because of the additional trading hours.

### **Business After Hours**

Business After Hours are monthly networking events that offer an opportunity for multiple businesses to promote their products and services. This year we have again implemented co-hosting of the events and allowed hosts to choose their day of the week, which has contributed to an increase in attendance, attracting over 1,000 people throughout the year. Some nights have had over 150 guests in attendance.

My thanks go to all the KBCCI staff, their families and the committee members for their untiring support in doing the hard work of organising and setting up these events, and also to the judges and everyone involved in making each event the success they are. We look forward to another busy year in 2020.

### **PAT LEIGHTON**

#### **Chairperson**

#### **Business Events and Networking Sub Committee**

Several initiatives have been welcomed by the retailers, particularly in the Kalgoorlie CBD such as the introduction of the City of Kalgoorlie-Boulder's Safer Streets Patrol, reinforced by the support of the WA Police with regular bike and foot patrols, police truck and the issue of banning notices.

Addressing the ongoing trend of clients not turning up for their booked appointments at local service providers such as beauticians, health specialists and hairdressers, the KBCCI created a positive educational program to support your local professional to ensure longevity of services in the community.

#shoploKalwa initiatives have been instrumental in supporting local businesses, the City of Kalgoorlie-Boulder Small Business Over Coffee sessions have been very successful and combined with grant writing and procurement workshops, local small businesses are benefitting from the free events.

The KBCCI Small Business Adviser has been very busy this year providing support to the local retailers with a number of workshops, as well as providing them with one-on-one advice. Retailers have been embracing the digital and online marketing workshops and looking to diversify within their business and reach global markets. It has also been pleasing to see several of her clients moving from being a home business to moving into premises in the CBD's.

The number of empty shopfronts is concerning, however it is noted that this is also a global issue. Several landlords have been offering honeymoon and low-cost leases which has been enticing retailers back into the shopping areas. The Burt Street CBD is going from strength to strength and it is refreshing to see full parking bays and busy retailers on a regular basis.

We have also been kept up to date on the \$16m CBD Revitalisation project which is now at the detail design stage and new that Coles will be investing \$16m into construction at the Target Shopping Complex has given the retailers a bit of positivity for the future of the CBD.

I thank my Co-Chair Kirsty Dellar and all attendees for their enthusiasm and extend my thanks to the Sub Committee and the KBCCI staff.

### **CHRIS DEVLIN**

*Chairperson*

*Retail Sub Committee*

## **TREASURER**

The KBCCI has completed the year to 30 June 2019. During the year we did extensive repairs to the Hannan Street property at a cost of \$136,000. This amount has been written off in the financial year leaving an overall operating deficit of \$120,523.

The GE Directory Connect was again published during the financial year, but the revenue from that source is down on previous years.

The KBCCI had four property investments at the end of June 2019. The KBCCI also has a number of term deposits which have been spread out among various Banking institutions in line with KBCCI policy. With its diversified business units, the KBCCI continues to service the community as it has done for over a 116 years.

The KBCCI has a strong financial base and continues to support the business community in many ways. The KBCCI sponsors projects that come within our guidelines as well as running a number of different business units within the KBCCI.

The KBCCI participates in a number of community events and co-ordinates the Explore the Goldfields Community, the Lorna Mitchell Spring Festival, Variety functions and St Barbara's Festival celebrations, all of which reinforce the KBCCI's support of the community.

Earlier in the year, the KBCCI ran the Kal Jobs Expo in Perth, which was well attended and more than covered its costs.

The Women's Leadership Forums were held in July 2018 and July 2019 and were again well received. We have secured government sponsorship for the 2019 and next two years.

All of the KBCCI staff contribute to the ongoing financial stability of the KBCCI and on behalf of the Management Committee and members I thank them for their enthusiasm and dedication.

### **PAT LEIGHTON FCA**

*Treasurer*

*Retail Sub Committee*



